Corporate Anights The Company for Clean Capitalism

Sizing the Potential Green Bond Market in Canada

Summary

The 2016 Canadian edition of the <u>Bonds and Climate Change Report</u> indicated that Canadian issuers currently account for \$32.9bn outstanding of climate-aligned bonds, of which \$2.9bn represents labelled green bonds (the other \$30bn are unlabeled climate-aligned bonds).

In 2016 there were \$1bn of labeled green bonds from Canadian issuers. Globally, 2016 saw record issuance of labeled green bonds: USD 81bn, up 92% on 2015 figures.

This report uses a bottom up analysis to arrive at a high-level estimate of the potential for annual green bond issuances by Canadian entities of \$56.3 billion in fiscal 2017/18.

This report also assesses the current ReNew Canada list of the top 100 infrastructure projects in Canada, and found that fully 56 of them – with a total value of \$107 billion – would be green-bond eligible.

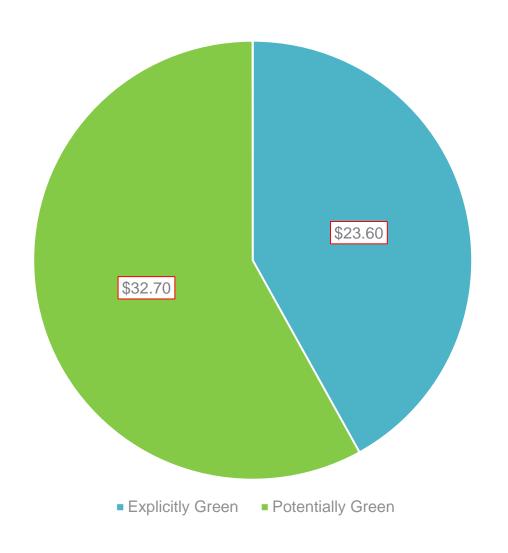
These findings show that green bonds have the potential to become a much bigger part of Canadian capital markets with potential greenium benefits for issuers (lower cost of financing for green purposes), while creating a Canadian cluster of green finance expertise for arranging global green bond issues (a market estimated to exceed \$1 trillion annually by 2020, according to Climate Bonds Initiative).

Methodology

A bottom up assessment of the green bond market in Canada

- 1. Defining the universe of bond issuers to consider.
 - The universe comprises 21 of the top 30 largest bond issuers in Canada who are well suited to offer green bonds. Bond issuer data provided by RBC Capital Markets
- 2. Identify the issuer's CAPEX or other use of proceeds that are:
 - <u>Explicitly Green</u> (directly supports the green economy and is consistent with the Climate Bonds Standard)
 - <u>Potentially Green</u> (has the potential to directly support the green economy but is not necessarily green, for example, a hospital or affordable housing unit has the potential to be built in an energy efficient manner according to green standards)
- 3. Compile the combined "Explicit" and "Potential" Green Bond issuance across the universe

Top 21 Issuers
Explicitly Green vs Potentially Green use of proceeds in \$bn for 2017



\$56.3bn green use of proceeds total for 2017

Federal Government

\$3.4bn— Explicitly Green use of proceeds

\$3.1bn— Potentially Green use of proceeds

Federal Government

Expected Net New Borrowing vs Green Bond Capacity \$bn



Methodology

Net new BORROWING \$39bn CAD*

Estimate based on allocation of budget 2016 to 2017 infrastructure investments plus allocation of 2017's budget to long term infrastructure.

Potential green uses of proceeds Include:

Explicitly Green \$3.4bn 53%

Public Transit \$1.9bn Green Infrastructure \$1.5bn

Potentially Green \$3.1bn 47%

Social Infrastructure \$1.69bn Strategic Investments in Post-Secondary Institutions \$1bn Rural Broadband \$0.08bn Trade and Transportation Provision \$0.4bn

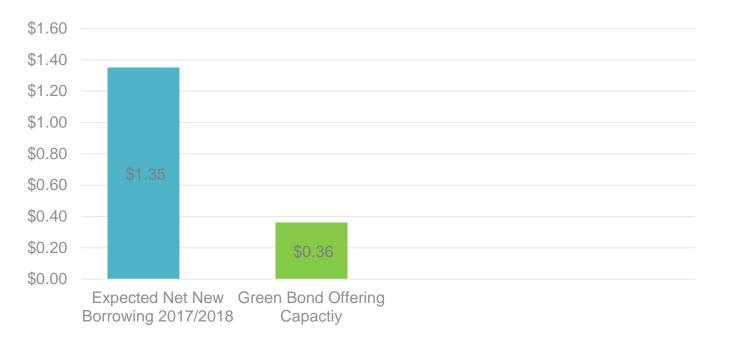
Crown Corporations

\$0.36- Explicitly Green use of proceeds

\$0- Potentially Green use of proceeds

Crown Corporations- Canadian Housing Trust

Expected Net New Borrowing vs Green Bond Capacity \$bn



Methodology

The Canadian housing trust issues bonds and uses the proceeds to purchase mortgage backed securities. Potential Green Bond Offerings estimates derived by dividing the number of Energuide rated homes with 80% and above (120,000) by the number of private households in Canada (13 million) multiplied by the Canadian Housing Trust's annual expected total borrowing (\$40bn).

Potential green uses of proceeds Include:

Explicitly Green \$0.36bn 100%

Mortgage backed security comprising energy efficient homes.

Provinces

\$11.9bn- Explicitly Green use of proceeds

\$22.63bn—Potentially Green use of proceeds

Provinces - Ontario

Expected Net New Borrowing vs Green Bond Capacity \$bn



Methodology

Potential Green Bond Offerings estimates derived from provincial budgetary documents. Provincial capital expenditures are considered if they are not related to building road infrastructure and have an "Explicitly Green", or "Potentially Green" purpose.

Potential green uses of proceeds Include:

Explicitly Green \$6.07bn 47%

Transportation – Transit e.g. TTC LRT project \$5.3bn Other Transportation Property and Planning \$0.77bn

Potentially Green \$6.65bn 53%

Education Infrastructure e.g. energy efficiency retrofits, building new schools \$2bn

Postsecondary - Colleges and Other retrofits \$0.63bn

Postsecondary – Universities \$0.19bn

Social Housing Infrastructure e.g. building or repairing community housing \$0.31bn

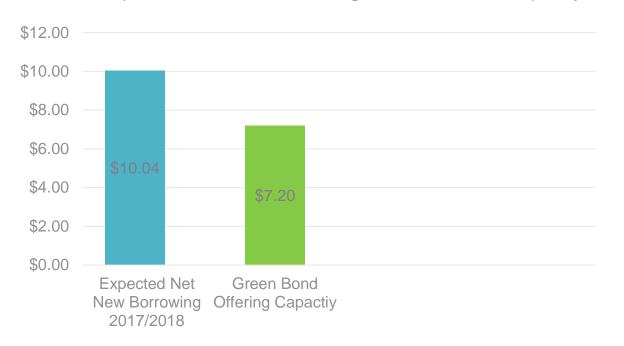
Health – Hospitals repairs, retrofits \$2.88bn

Health - Other Health Education \$0.38bn

Justice Infrastructure e.g. courthouse repairs \$0.26bn

Provinces - Quebec

Expected Net New Borrowing vs Green Bond Capacity \$bn



Methodology

Potential Green Bond Offerings estimates derived from provincial budgetary documents. Provincial capital expenditures are considered if they are not related to building road infrastructure and have an "Explicitly Green", or "Potentially Green" purpose.

Potential green uses of proceeds Include:

Explicitly Green \$1.32bn 18%

Public Transit \$0.96bn Marine, Air, Rail and Other Transportation e.g. ferries, wharves, stations, railways \$0.36bn

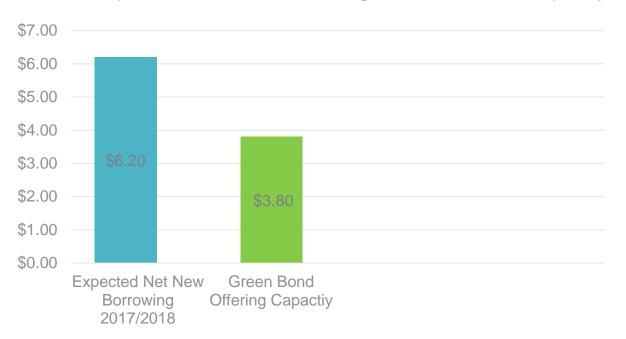
Potentially Green \$5.95bn 82%

Health and Social Services building Infrastructure \$1.62bn Education Infrastructure e.g. buildings, retrofits \$1.47bn Higher Education and Research Infrastructure e.g. buildings, retrofits \$0.68bn

Culture Infrastructure e.g. buildings, retrofits \$0.19bn
Municipal, Sports, Community and Recreational Infrastructure \$0.97bn
Social and Community Housing \$0.28bn
Government Buildings e.g. repairs \$0.35bn
Information Resources e.g. information technology\$0.40bn

Provinces - Manitoba

Expected Net New Borrowing vs Green Bond Capacity \$bn



Methodology

Potential Green Bond Offerings estimates derived from provincial budgetary documents. Provincial capital expenditures are considered if they are not related to building road infrastructure and have an "Explicitly Green", or "Potentially Green" purpose.

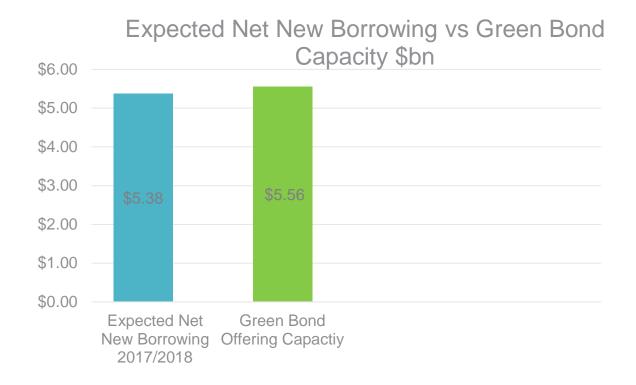
Potential green uses of proceeds Include:*

Explicitly Green \$0.69bn 18.28%

Potentially Green \$3.10bn 81.72%

Source: https://www.gov.mb.ca/finance/budget16/papers/speech16.pdf

Provinces - British Columbia



Methodology

Potential Green Bond Offerings estimates derived from provincial budgetary documents. Provincial capital expenditures are considered if they are not related to building road infrastructure and have an "Explicitly Green", or "Potentially Green" purpose.

Potential green uses of proceeds Include:

Explicitly Green \$2.83bn 51%

BC Transit \$161m Columbia River Power Projects \$12m Transportation Investment Corporation \$46m BC Hydro \$2,613m

Potentially Green \$2.725bn 49%

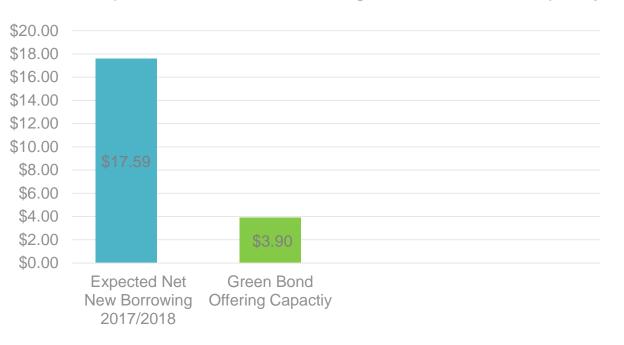
Schools (k-12) Buildings \$687m

Post Secondary Institutions e.g. building repairs and retrofits \$987m BC Housing Management Commission and Provincial Rental Housing \$134m

Health Infrastructure e.g. buildings \$917m

Provinces - Alberta

Expected Net New Borrowing vs Green Bond Capacity \$bn



Methodology

Potential Green Bond Offerings estimates derived from provincial budgetary documents. Provincial capital expenditures are considered if they are not related to building road infrastructure and have an "Explicitly Green", or "Potentially Green" purpose.

Potential green uses of proceeds Include:

Explicitly Green \$981m 25%

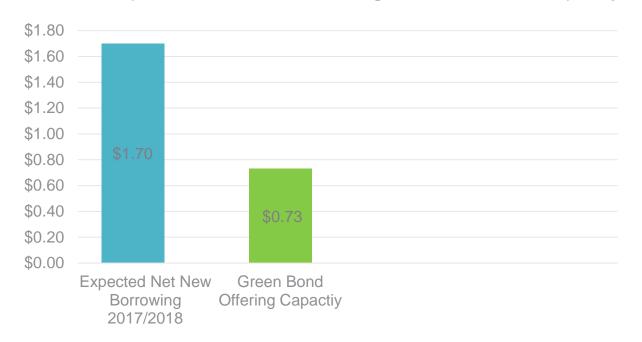
Climate Change, Environmental Protection & Sustainability e.g. Municipal Water and Wastewater Program \$931m Farming, Natural Resources & Industry e.g. Alberta Tree Improvement and Seed Centre (ATISC) \$50m

Potentially Green \$2,920m 75%

Adult Education and Skills e.g. campus upgrades, retrofits \$292m Capital Maintenance and Renewal \$1000m Family, Social Supports & Housing e.g. New Housing Supply – Community and Specialized Housing \$248m Government Facilities, Equipment and Other \$277m Health Facilities and Equipment \$688m Municipal Infrastructure Support \$238m Public Safety and Emergency Services e.g. Courthouse renewal \$90m Sports, Arts, Recreation & Culture e.g. Calgary Zoo expansion \$87m

Provinces - Saskatchewan

Expected Net New Borrowing vs Green Bond Capacity \$bn



Methodology

Potential Green Bond Offerings estimates derived from provincial budgetary documents. Provincial capital expenditures are considered if they are not related to building road infrastructure and have an "Explicitly Green", or "Potentially Green" purpose.

Potential green uses of proceeds Include:

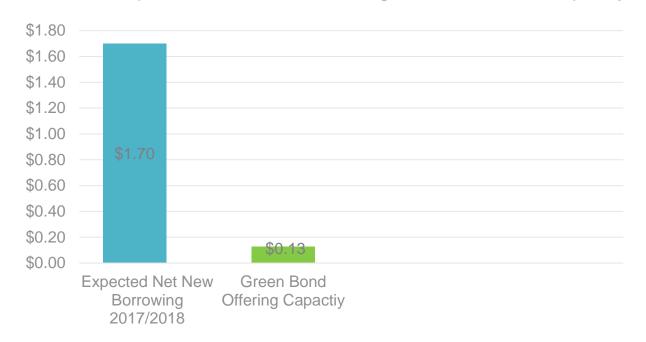
Potentially Green \$0.73bn 100%

Municipal Infrastructure e.g. Regina Stadium \$279.3m Education Capital e.g. School infrastructure and preventative maintenance and renewal \$119.1m Advanced Education e.g. maintenance capital \$21.5m Health Care e.g. maintenance and facility regeneration, Hostpitals\$231.2m

Government Services e.g. IT capital, courts and correctional capital, government buildings, parks capital \$79.9m

Provinces – New Brunswick

Expected Net New Borrowing vs Green Bond Capacity \$bn



Methodology

Potential Green Bond Offerings estimates derived from provincial budgetary documents. Provincial capital expenditures are considered if they are not related to building road infrastructure and have an "Explicitly Green", or "Potentially Green" purpose.

Potential green uses of proceeds Include:

Explicitly Green \$1.8m 2%

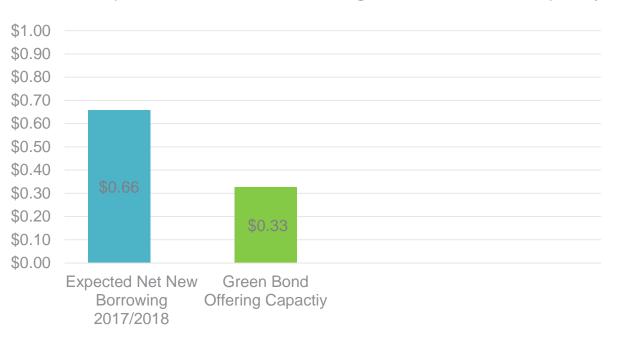
Agriculture, Aquaculture and Fisheries \$0.6m Environment and Local Government \$1.22m

Potentially Green \$120.48m 98%

Energy and Resource Development \$2.9 m
Education and Early Childhood Development e.g. schools \$2.1m
Health e.g. hospitals \$20m
Post-Secondary Education, Training and Labour \$2m
Regional Development Corporation \$92m
Tourism, Heritage and Culture \$9.1m

Provinces – Nova Scotia

Expected Net New Borrowing vs Green Bond Capacity \$bn



Methodology

Potential Green Bond Offerings estimates derived from provincial budgetary documents. Provincial capital expenditures are considered if they are not related to building road infrastructure and have an "Explicitly Green", or "Potentially Green" purpose.

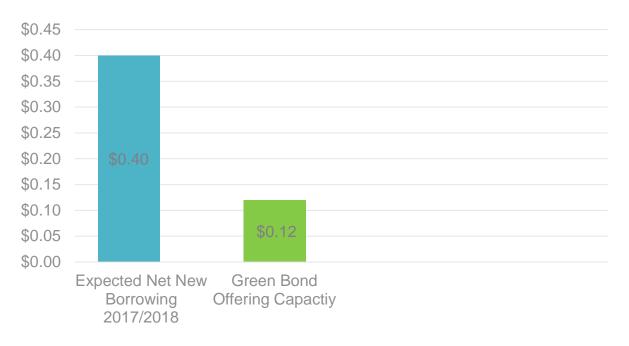
Potential green uses of proceeds Include:

Potentially Green \$330m 100%

Buildings and Land \$137.4 m Buildings - Halifax Convention Centre \$169.2m Vehicles and Equipment \$19.8m

Provinces – Newfoundland & Labrador

Expected Net New Borrowing vs Green Bond Capacity \$bn



Methodology

Potential Green Bond Offerings estimates derived from provincial budgetary documents. Provincial capital expenditures are considered if they are not related to building road infrastructure and have an "Explicitly Green", or "Potentially Green" purpose

Potential green uses of proceeds Include:

Explicitly Green \$11.8m 10%

Transportation and Works e.g. Ferry Terminals & refits \$11.8m

Potentially Green \$108m 90%

Advanced Education, Skills & Labour \$27.8m
Fisheries & Land Resources \$1.7m
Tourism, Culture, Industry, & Innovation \$0.88m
Heath & Community Services e.g. Building improvements, Health
Care infrastructure \$77m
Justice & Public Safety e.g. Court Facilities, Correctional Facilities
\$0.91m

Telecommunications

\$0-Explicitly Green use of proceeds

\$6.78bn-Potentially Green use of proceeds

Telecommunications - Bell

Expected Net New Borrowing vs Green Bond Capacity \$bn



Methodology

Potential Green Bond Offerings estimates derived from company's 10-K where explicitly stated.

Potential green uses of proceeds Include:

Potentially Green \$3.88bn 100%

"Capital investments supported the continued rollout of broadband fibre, including the build-out of Gigabit Fibe in the city of Toronto and other urban locations, the ongoing deployment of our4G LTE and LTE-A mobile networks, and expansion of wireless and internet network capacity to support subscriber growth and accelerating data consumption."

Telecommunications - TELUS

Expected Net New Borrowing vs Green Bond Capacity \$bn



Methodology

Potential Green Bond Offerings estimates derived from company's 10-K where explicitly stated.

Potential green uses of proceeds Include:

Potentially Green \$2.9bn 100%

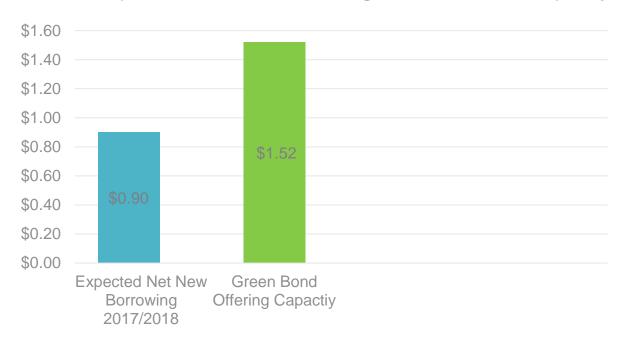
"Continuing investment in broadband infrastructure to support customer growth, technology evolution and reliability"

Utilities

\$5.42B – Explicitly Green use of proceeds \$0—Potentially Green Capex use of proceeds

Utilities – Hydro One Inc.

Expected Net New Borrowing vs Green Bond Capacity \$bn



Methodology

Potential Green Bond Offerings estimates derived from company's disclosed financial reporting

Potential green uses of proceeds Include:

Explicitly Green \$1.52bn 100%

Capital Expended on Transmission(\$1.09bn) to link renewables to the grid and Distribution (\$648bn) of energy

Utilities – Quebec-Hydro

Expected Net New Borrowing vs Green Bond Capacity \$bn



Methodology

Potential Green Bond Offerings estimates derived from company's disclosed financial reporting

Potential green uses of proceeds Include:

Explicitly Green \$3.9bn 100%

Continued support of power generation and distribution that is 99% renewable.

Investors

\$0.98bn –Explicitly Green use of proceeds

\$0.19bn-Potentially Green use of proceeds

Investors - PSP

Expected Net New Borrowing vs Green Bond Capacity \$bn



Methodology

Potential Green Bond Offerings Estimates derived by forecasting PSP's 2017 direct investment into infrastructure and natural resources asset classes using the 5 year compound annual growth rate. We assume a capital allocation to be consistent with pervious year's targets.

Potential green uses of proceeds Include:

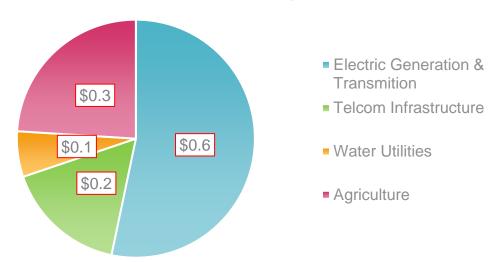
Explicitly Green \$0.98bn 83%

Water Utilities \$0.1bn
Renewable Electrical Generation and Transmission \$0.61bn
Agriculture \$0.27bn

Potentially Green \$0.19bn 17%

Telcom Infrastructure \$0.19bn

Green Use of Proceeds Breakdown \$bn



Source: http://www.investpsp.com/pdf/PSP-AR-2016-complete.pdf

Cars

\$0.13bn-Explicitly Green use of proceeds \$0-Potentially Green use of proceeds

Cars – Toyota Credit Canada Inc.





Methodology

Potential Green Bond Offerings Estimates derived by multiplying Prius Family vehicle sales (8095) by percentage of Canadian's expressing interest to purchase a car through financing (63%) multiplied by the average cost of a Prius Family vehicle (\$26,051). (Prius Family includes Prius V, Prius C, Prius Plugin)

Potential green uses of proceeds Include:

Explicitly Green \$0.13bn 100%

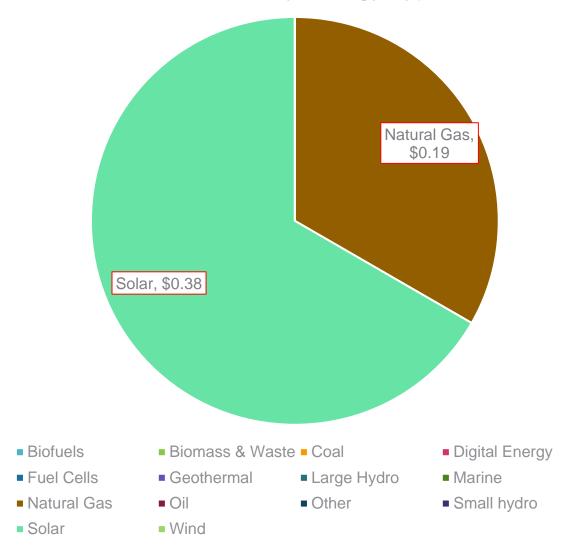
Extending credit to potential Prius owners to finance the purchase of Hybrid Vehicles

Banks

\$1.41bn – Explicitly Green Power Finance \$0–Potentially Green Power Finance

Banks - Royal Bank of Canada

Power Finance By Energy Type \$bn



Methodology

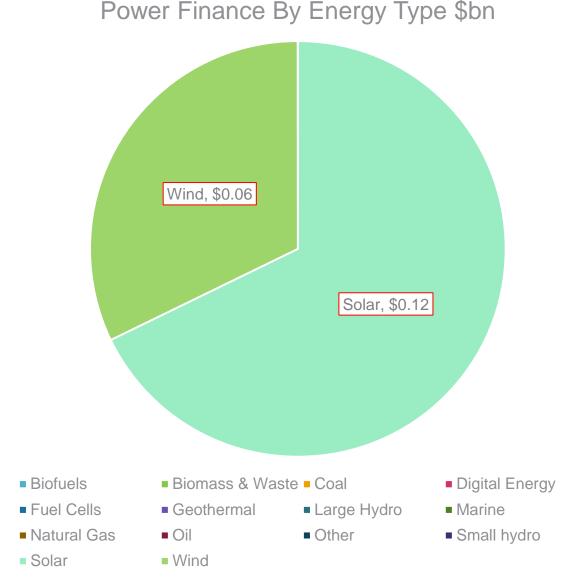
Power Finance Estimates from Bloomberg Power Financing Data. We assume banks will have a similar capacity for power financing in 2017

Potential green uses of proceeds Include:

Explicitly Green \$0.38 bn100%

Renewable Power Financing 2016 Solar - \$0.38bn

Banks - Canadian International Bank of Commerce



Methodology

Power Finance Estimates from Bloomberg Power Financing Data. We assume banks will have a similar capacity for power financing in 2017

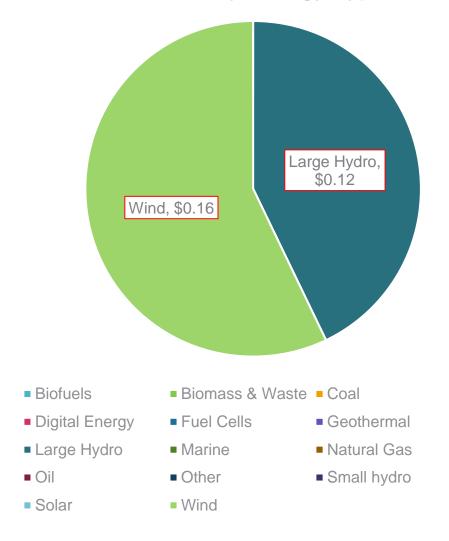
Potential green uses of proceeds Include:

Explicitly Green \$0.18bn 100%

Renewable Power Financing 2016 Wind- \$0.06bn Solar – \$0.12bn

Banks - Bank of Nova Scotia





Methodology

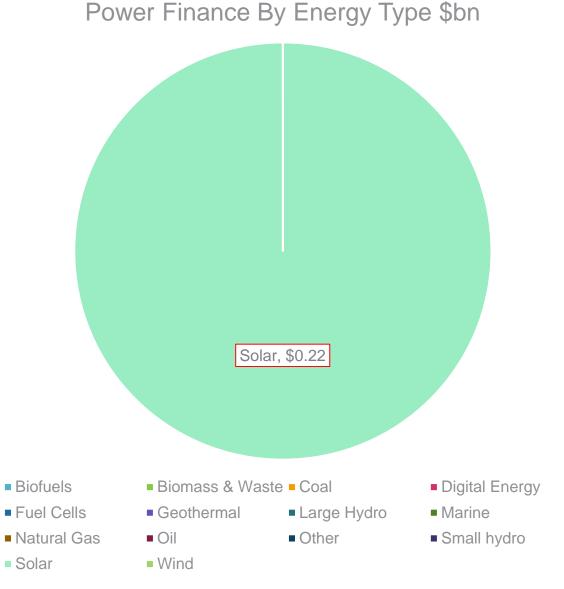
Power Finance Estimates from Bloomberg Power Financing Data. We assume banks will have a similar capacity for power financing in 2017

Potential green uses of proceeds Include:

Explicitly Green \$0.28 100%

Renewable Power Financing 2016 Large Hydro- \$0.12bn Wind – \$0.16bn

Banks – National Bank of Canada



Methodology

Power Finance Estimates from Bloomberg Power Financing Data. We assume banks will have a similar capacity for power financing in 2017

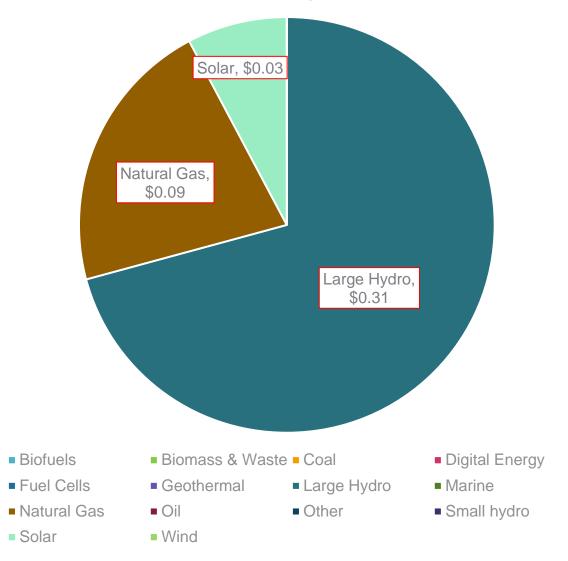
Potential green uses of proceeds Include:

Explicitly Green \$0.22bn100%

Renewable Power Financing 2016 Solar - \$0.22bn

Banks – Bank of Montreal





Methodology

Power Finance Estimates from Bloomberg Power Financing Data. We assume banks will have a similar capacity for power financing in 2017

Potential green uses of proceeds Include:

Explicitly Green \$0.35bn100%

Renewable Power Financing 2016 Solar - \$0.04bn Large Hydro – \$0.31bn

Appendix – Top Canadian Green Bond Eligible Projects

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Site C Clean Energy Project		
Romaine Complex	-	
Resposk Hydroelectric Project \$ 6,985,000,000.00 Riscasa electrique métropolitain \$ 5,900,000,000.00 Bipole III Transmission line \$ 4,900,000,000.00 Turcot Interchange \$ 3,770,000,000.00 Scarborough Stowye Extension \$ 3,315,000,000.00 Ottawa IRT—Stage 2 \$ 3,315,000,000.00 Spadina Subway Extension \$ 3,318,000,000.00 Onfectavition Car Replacement \$ 2,791,000,000.00 Confectation Line \$ 2,213,000,000.00 Confectation Line \$ 2,213,000,000.00 Removations to Beautramois Generating Station \$ 1,600,000,000.00 Markine Link Project \$ 1,577,000,000.00 Vink Viva Des Rapid Transit (vivaNext) \$ 1,500,000,000.00 Barrie Corridor GO RER \$ 1,400,000,000.00 Barrie Corridor GO RER \$ 1,400,000,000.00 Wataynikaneyay Transmission Eroject \$ 1,350,000,000.00 Chamouchousne-Bout de l'Île Transmission Line \$ 1,400,000,000.00 Wataynikaneyay Transmission line \$ 1,350,000,000.00 Wataynikaneyay Transmission line \$ 1,350,000,000.00 Port Hope Area Initiative \$ 1,220,000,000,00 Alberta		
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Spadina Subway Extension	5 /	
Montreal Metro Car Replacement \$ 2,191,000,000.00		
Confederation Line	-	
Edmonton Valley Line - Stage 1 \$ 1,800,000,000,000 Renovations to Beautarnois Generating Station \$ 1,600,000,000,000 \$ 1,600,000,000,000 York Viva Bus Rapid Transit (vivaNext) \$ 1,500,000,000,000 York Viva Bus Rapid Transit (vivaNext) \$ 1,500,000,000,000 Hurontario IRT \$ 1,400,000,000,000 Hurontario IRT \$ 1,400,000,000,000 Hurontario IRT \$ 1,400,000,000,000 Wataynikaneyap Transmission Project \$ 1,300,000,000,000 Wataynikaneyap Transmission Project \$ 1,300,000,000,000 \$ 1,350,000,000,000 Wataynikaneyap Transmission Line \$ 1,300,000,000,000 York Hope Area Initiative \$ 1,200,000,000,000 \$ 1,280,000,000,000 York Hope Area Initiative \$ 1,200,000,000,000 York Hope Area Initiative \$ 1,000,000,000,000 York Hope Area Initiative \$ 1,000,000,000,000 York Horewey Inite Wind Project \$ 1,000,000,000,000 York Home Remediation Project \$ 1,000,000,000,000 York Hope Area Initiative York Hope Area Initiative \$ 1,000,000,000,000 York Hope Area Initiative York Hope Area Initiative \$ 1,000,000,000,000 York Hope Area Initiative York Hope Area	·	
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Maritime Link Project \$ 1,577,000,000.00		
York Viva Bus Rapid Transit (vivaNext) \$ 1,500,000,000.00		
Barrie Corridor GO RER		
Hurontario LRT		
Chamouchouane—Bout-de-l'file Transmission Line \$ 1,400,000,000.000		
Wataynikaneyap Transmission Project \$ 1,350,000,000,000 Romaine Complex Transmission Line \$ 1,280,000,000,000 Port Hope Area Initiative \$ 1,280,000,000,000 Alberta Carbon Trunk Line \$ 1,200,000,000,000 Finch West LRT \$ 1,200,000,000,000 New TTC Light Rail Vehicles \$ 1,187,000,000,000 John Hart Generating Station Replacement Project \$ 1,000,000,000,000 Henvey Inlet Wind Project \$ 1,000,000,000,000 Hamilton LRT \$ 1,000,000,000,000 Sheppard East LRT \$ 1,000,000,000,000 Gant Mine Remediation Project \$ 903,500,000,000 Canadian Forces Base Trenton Expansion \$ 860,000,000,000 East Rail Maintenance Facility \$ 889,200,000,000 Region of Waterloo ION LRT — Stage 1 \$ 818,000,000,000 Union Station Revitalization Project \$ 800,700,000,000 North End Sewage Treatment Plant Biological Nutrient Removal Upgrade \$ 794,600,000,000 Union Station Infrastructure Renewal Program \$ 700,000,000,000 Union Station Infrastructure Renewal Project \$ 700,000,000,000 Union Station Infrastructure Renewal Project \$ 700,000,000,000 Union	THE CONTRACTOR OF THE CONTRACT	
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of Top 100 Infrastructure Projects in Canada that would qualify for green bond financing: 56 with a total value of \$107bn

Corporate Lanights The Company for Clean Capitalism

Sizing the Potential Green Bond Market in Canada

Research

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